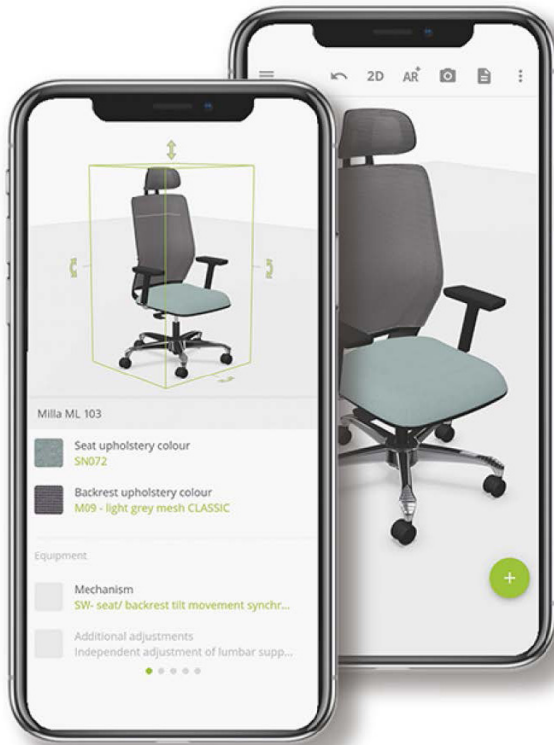


Link2pCon for Importing pCon Basket in Your Order Entry System



- 1.0 Why link pCon
- 2.0 pCon basket
- 3.0 What is Link2pCon
- 4.0 How does it work
- 5.0 What is your cost

Why link to pCon?



Trust your partners

With the pCon solutions including the graphic product configurator, even complex products with a multitude of variants can be configured. By implementing product rules, all products can be configured as desired. This prevents errors in orders. pCon gives support to your partners and salespeople during the sale of your products.

Make the life of your salespeople easier

With pCon configurator it is very easy for your salespeople to configure products according to the wishes of the client. Thanks to the 3D real-time product image, changes to the product are immediately visible. Incorrect configuration is not possible, pCon solutions only allow configuration options that are actually offered. This way you prevent incorrect deliveries and complaints and you only get satisfied customers.

Optimize your processes

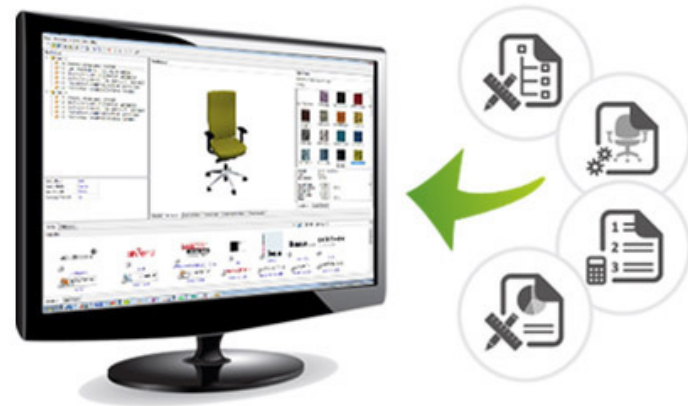
pCon.configurator accelerates and supports your processes from customer advice to quotation and much more. It prevents errors that creep into your order process unnoticed and that are, without pCon probably only detected upon delivery. The rule-controlled product configurator ensures that the correct data is created when configuring the desired product. An automated transfer of order information saves time since copying information is history.

pCon.Basket

pCon.basket is a very efficient product for generating a quotation. Based on the OFML-Data, standard data can be edited, products configured, quotation lines can be built up, calculated and printed. This software is extremely suitable for your office staff, but certainly also for the field service.

The OMFL data in Pcon.basket is created maintaining full security and controlled by pCon. Manufacturers databases are linked to the OMFL data system using links built and maintained by Eastern Graphics to ensure correctness and consistency.

CAD data and product information that are already available in the manufacturers database are directly integrated in order to maximize the benefits for all parties.



Main features

- **Creation and organization of article lists**
- **Integrated OFML based product configurator**
- **Multi-step calculation and pricing**
- **Creation of customized reports**

pCon.Basket

In today's highly competitive and fast paced business environment a company has to be innovative and responsive to the market's needs. Electronic data exchange is essential in this fast moving markets for the success of your future business.

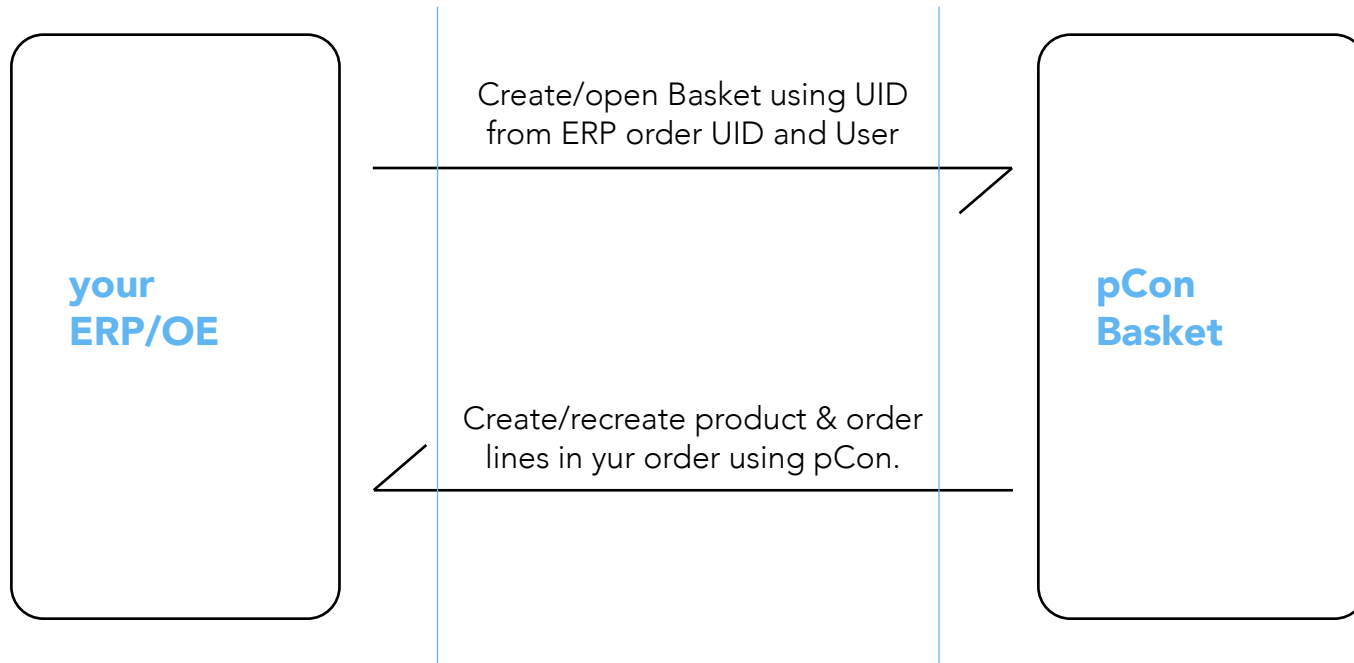
pCon.Basket is connected to other pCon applications such as pCon.Planner, pCon.Box and pCon.Facts making it easier to translate plans directly into offers and orders and sending the purchase order directly to your supplier

Benefits - pCon.basket



What is Link2pCon

Link2pCon is a webbased application that takes care of the link between your Order Entry system and the pCon Basket. After entering customer information and creating your offer or order the pCon basket opens and products are added using the pCon configurator. Closing the finalized Basket the pCon basket product lines are inserted in your offer and the process is handled in your OE or ERP system as usual.

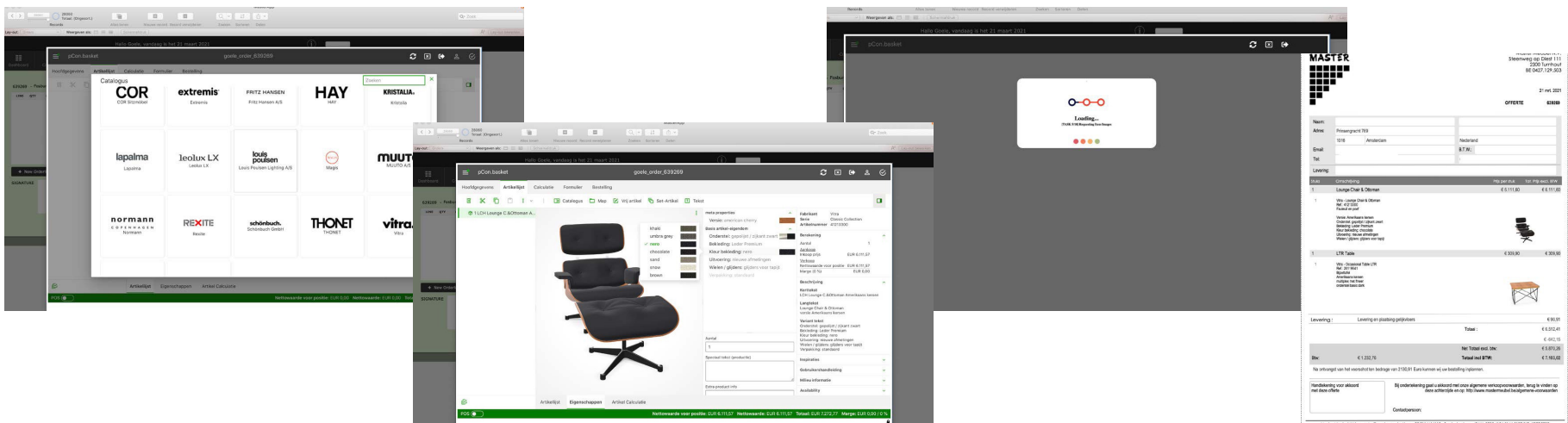


Case: Integration in Filemaker ERP @ Master Meubel

It is almost like entering a museum, as the impressive building matches the magnificent furniture inside it. There is a superb range of exclusive objects and a broad collection by design brands at Master Meubel. Always searching for eye-catching combinations, the company is an expert at showing the breadth and versatility of modern furniture design.

The collection @ Master Meubel counts over 300 brands and the need for one system to configure and price the products is high since all brands tend to create their own self-made CAD system or configurator and sales people don't see the advantage in using them. As a result they kept using old-fashioned printed pricelist and offers on pieces of paper that were later entered in their quotation system after the facts of an ordered item. In this way they actually do the work twice, while also having risk on quotation errors.

Kuubix integrated Pcon in their ERP system thus making it easy to configure the products for those brands available in the pCon.basket. Pricelists are no longer needed for these brands and offers are immediately ready for ordering. Purchase orders are generated automatically from the sales order and since they are based on the configuration of the products in pCon they is zero possibility on errors. Orders for the Vitra brand are automatically sent using the electronic data format called OEX. The order confirmations are fetched out of the Vitra system so no manual controls are necessary, which saves many hours of time.



How does it work

In order to start using the Link2Pcon web application the integration will be implemented by the following steps:

1. Analysis of your ERP/OE System

The following data needs to be gathered :

- What platform is used and how it is used
- Underlying database where product lines for quotation are stored
- API or ODBC possibilities to insert data in ERP/OE system
- What data is needed from Pcon.basket in the product lines/offers
- What about stock of products
- What changes/customization are necessary in the ERP/OE database in order to link

A demo is asked to see how the system is used by the users

The scope and expectations are summarized and offer is finalized.

2. Acquisition of pCon licences

For each user of Link2pCon a pCon licence needs to be planned

3. Build integration in Link2pCon

Building both ways of integration

4. Testing

The integration with the pCon.basket is thoroughly tested, by Kuubix and Client

5. Training and guidelines

Guidelines are written

Training by Kuubix using the guidelines

6. Delivery

Link2pCon web application is delivered and can be used

What is your cost?

pCon.Basket

including imports from
pCon.planner, pCon.box and
pCon.facts

Price per user

€39 per month (*)

Installation online configurator

€350 once (*)

Link2pCon analysis

First phase of the integration
project

Price per ERP/OE Client System

€940 once (*)

Link2pCon integration licence

Upon delivery

Price per user

€15 per month (*)

(*) Prices may be subject to change

Kuubix

Kuubix is all about digitizing your company. We take care of your software, hardware, consultancy, VR, security, training of your employees or a combination of all the above. Kuubix takes into account the latest and hottest technological trends to make your business future-proof so that you and your company can focus on your core business.

Kuubix goes further than digitization your business. Kuubix makes your company ready for an increasingly fast approaching future. Future-proofing a company is becoming increasingly important due to the acceleration of technologies. By future-proofing Kuubix ensures that your investment lasts longer, that your new software remains compatible with new devices and that your hardware does not become obsolete. This way you will get the maximum return on your investment.



Kuubix B.V.
Steenweg op Diest 109/111
2300, Turnhout - Belgium
BE 0755.815.486
Tel +32475914702
email: info@kuubix.be
website: www.kuubix.be